

The Consultant



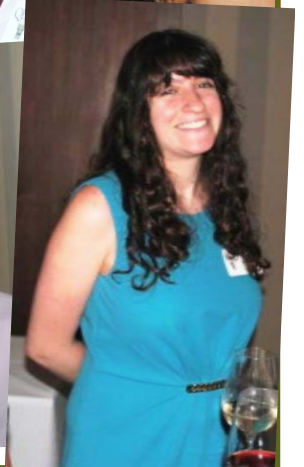
Summer 2017

QED National's E-newsletter

www.QEDNATIONAL.com

Consultant Networking Event – July 18, 2017

If you were able to attend our event last Tuesday evening, thank you! It was great to see you. About 30 people came out for drinks and snacks to take a break and catch up with colleagues.



Guest Speakers

Kevin Mergruen, *Director, Public Sector, Education and Healthcare* – and **Don Grady**, *Director, ISV Technology Alliances* - from **Information Builders, Inc.**, were the guest speakers at QED National's Consultant Networking Event on July 18th. Carrie Vaiano is *Account Executive, NYS and NYC Public Sector*.

The topic was Big Data.



Don Grady



Kevin Mergruen



Carrie Vaiano



According to Information Builders, their “3i Solutions – integration, integrity, and intelligence – enables the client to natively ingest, cleanse, integrate, and analyze big data, harnessing it to make it work with existing applications and processes, transforming it into valuable insight.

Better data is trusted information, not data discrepancies. Better analytics are actionable insights, not lots of dashboards. Better data and analytics means differentiating your business by empowering more people to make better decisions.”

Information Builders offers online training, including programs leading to certification. Learn more about Information Builders by visiting them at <http://www.informationbuilders.com/>

QED National Expands Business to Florida

QED National is pleased to welcome **Lynette Rodriguez** to our sales team! Lynette will drive QED National's continued growth among clients in the State of Florida, providing high quality IT Solutions to both government and private sector organizations in the state.

With a proven track record of success in business-to-business sales in highly competitive markets, Lynette also has a strong background in strategic partner engagement. Welcome to the team, Lynette!



QED National Time Sheets Going Paperless!

Coming this fall, all QED National employees and consultants will be able to take advantage of Sage Time, our new online time sheet software application. Sage Time enables you to submit time sheets electronically.

What You Need to Know

1. The Client's time sheet approval process is not changing. So, whichever process the client requires will remain the same.
2. Starting, approximately October 2017, all QED National time sheets will be submitted online in Sage Time, using the Sage Time desktop or mobile site.
This will be required for everyone.

Here is a link to view a [brief video](#) that illustrates the process of completing an online time sheet. Please note that the video is best viewed by downloading the file.

Thank you.



More Photos from the Consultant Networking Event

See you at the next event on **October 17!**



QED National
350 Seventh Avenue, 10th Floor
New York, NY 10001
(212) 481-6868
info@qednational.com